TRAVELERS

PROTECTIVE ASSOCIATION



ATTORNEY.

J. W. Williamson, M. D. . . . St. Louis, Mo. National Headquarters—Room 412, Union Trust Building, St. Louis, Mo. The eighth annual convention meets in Nashville, Tenn.

BOARD OF DIRECTORS.

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FREE SAMPLE ROOMS

CORSICANA, TEXAS.

Unconstitutional-Staying out late with

ment to the constitution. See copy inclosed.

At present the State secretaries receive the dues and give personal receipts at time of payment; the money is then remuted to St. Louis; the official cards are then sent to State secretaries, who have to remail them to each member.

This is unlike the system pursued by all the insurance companies. They sent no.

This is unlike the system pursued by all the insurance companies. They sent notices to the insured a month prior to expiration of policy that the local agent has the renewal receipts, which will be given upon payment, the policy holder pays his money, gets the company's receipt, and the whole matter is settled as far as he is concerned. The agent forwards the collections and such renewal receipts as have not been paid to headquarters. At present our members pay us, and before a report can be sent to St. Louis they receive a postal to pay or they will suspended. This causes trouble, for it creates suspicion that either our National secretary or State secretaries are at fault for asking for dues that have been paid.

Our members would be more prompt in paying and there would be fewer lapses if an official receipt could be given when the money is received. The amendment will do it. Very respectfully,

Secretary Maryland Division, This is the proposed amendment:

Amend article Ti, changing section 2 to

meeting adopted unanimously the following resolutions:

Whereas, the Scaboard Air Line has placed on sale mileage books at the rate of \$20 per thousand miles, and other rationals operating in the territory controlled by the Southern States Passenger and Freight association have up to the present rectured to sell mileage at this rate, and Whereas, the Travelers' Protective association will continue its efforts to secure this just rate, which is the price established by hearty all the rallroads of our entire country of their own accord. Therefore be it Resolved, That the members of our association, all commercial travelers assembly person goods be requested and urged to use their influence so far as possible in favor of the lines of railroads acceding to this, our reasonable request.

ur reasonable request.
Resolved, That a copy of this circular
a mailed to all members, and also a copy
all hotels in the Southern States, with a request to place some in a consplcyou

The division will hold its annual meeting on Friday, March 10, at Hotel Rennert, while it was moving at a high rate of land incre, and besides electing officers for the ensuing year wil also select delegates.

The date of holding the next National convention at Nash-convention has been decided upon by the Hayma with a New York tirm of clear distributions.

PROMNEN I CASE FIRMS

The National directors, whose terms of office exhibit on July 1 and whose successing the control of the case of the exhibit of the case o

n of logislative committee, il Swimmer; firman of press committee, Geo. Mathes chairman of employment computer, C. Bickhaus, chairman of sick of religi committee, J. W. Rickert. Post viction. R. J. Christin. Jr. The sicrety is report shown a membership of 156, increase of 28 during the year.

Windows of 28 during the year.

Windows of division has caught up with caupons to be accepted at thete of the expense.

Unconstitutional—Staying out late with the boys.

The average commercial traveler source and introduced himself.

The average commercial traveler source and introduced himself.

It is best to think twice in granting a line of credit to a new looper than to have a deally a line of credit to a new looper than to have a deally large of effects and allegates to the rate of the search of the sear

National Secretary and Treasurer La Beaume has sent out the following official statement regarding the financial condition of the organization on January 1, 1857: Balance on hand December 1, 1856. \$22,614.66

Certificates issued in December, \$22,614.66 Renewals in December.... Transfers and changes in certifi-16,604.10 Button account

Secretary 65:00 liaims for indemnity and death. 5,5

Claims for indemnity and death. 5,007.15 without having its value destroyed by a bound of the real substance.

Claims for indemnity and death. 5,007.15 without having its value destroyed by a bound of unnecessary red tape conditions.

Claims for indemnity and death. 5,007.15 without having its value destroyed by a bound at the pay or they will suspended, and there would be more prompt in that either our National secretary and then say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing to issue such a book iet them say so and then do it. If the railroads are willing t



FRANK L. JORDAN, Fort Worth, Texas. e President Texas Division, Travelers' Protective Association.

convertion has been decided upon by the National board of directors at their meet-ling on the 5th instant at St. Louis. Tucs-day, Jure 1, is the day on which the meet-ing will converse in Nasville, Tenn., and

That the traveling men throughout the country are been ming heartily tired of the bushwhalking tractics which a majority of the railroads have employed to keep from issuing a fair and equitable mileage book that will be a convenience to them instead of an absolute inconvenience, is shown by the resolutions adopted by the Western Commercial Travelers' association at their around meeting, December 29, which will be found elsewhere in this issue, and which are in strict accord with the position of the Travelers' Protective association on the proposition. That the travelled men throughout the

the Travelers' Protective association on the proposition.

The traveling men are not only willing but anxious that the railroads should protect themselves by every reasonable safeguard in the issuance of an interchangeable mileage book, but they do insist that it be such a book as can be purchased and used without having its value destroyed by a confusion of unnecessary red tape conditions.

definite of unnecessary red tape conditions.

If the railroads are willing to issue such a book let them say so and then do it. If they do not intend to, let them say so, and then both parties to the contuition will know where they stand and be also to govern themselves accordingly.

The traveling men have been guided long enough by the lands fateus light, and now demand the real substance.

It has a membership certificate in this great organization.

Brummers to Germany.

The Sun.

The state department representatives abread, mainly those stationed at the European cities and centers of trade, are certainly in receipt of inquiries from business.

WILCON CAMPOUND

chough for filler in these theh price, too. A leaf sail left some samples of what Havana with a New York Havana manufacturers. A he dropped into the factor the sale. The manufacturer of a lengthy conversation the way, here's some cigars the way, nere a some chairs clear Havana; try one and think of them." The leaf the sample, and, after a to "Holy Moses, what a stink you get these?" Said the you everlasting fall omned rought is your own prime iller." The deal didn't go,

ON AND OFF THE ROAD.

State Director Howard W. Peak was at ustin on Wednesday A. F. Dechman, ex-president of Post E. Dallas, was here during the week, a guest at the Bristol.

W. C. Akard is now making this city his headquarters and has removed his family here from Dallas.

Tom Warden, formerly of this city, have one with the Maverick-Clark company of ian Antonio.

Vice President Dave Edel of Post I. Corsidans, has returned from Cheinnati and spent last Sunday in the city.

C. S. E. Holland of Post C came in Wednesday, accompanied by his better half, to attend the Bryan lecture. He departed next day for his territory.

Hugo Kauffmann has had a most awful experience while in Old Mexico on his last trip. Have him relate it to you as you need him on your rounds.

J. A. Scarberough has purchase the Muti hotel at Victoria and is conducting it with a view to please the traveling men. The boys say M's a good place to Sunday as

Only half done is the duty of the mem-ber who only pays his dues, the other half must be done by attending the post meet-ings and inducing friends to join.

Accidents to commercial travelers will happen. How can they help it, as they travel to and fro on fast express trains, on steamboats, etc. The Travelers Protective Association of America has a balin for accidents in the ships of a weekly increased in the ships of the leading citizens of this State, as well as those from abroad, have been easier to testify to the benefits received at his hands, and the dector possesses.

expensive and unproductive methods are

expensive and unproductive methods are pursued.

The department is in receipt of a long letter on this subject from William D. Warner, the United States consul at Cologne. His letter will be printed in a forthcoming number of the Consular Reports. He writes that he has many inquiries from those who export goods, and that nearly all complain of a lack of results, while more expensive and inferior material is bought, for instance, in English homes.

Mr. Warner says this is due principally to the fact that American business men rely almost entirely upon circulars. They plaster Germany with printed matter, all of which is ignored. The only way to engage trade is by direct negotiations, by personal work. He advises the sending to Germany of good agents, intelligent men acquainted with both the English and German languages. He warms Americans also not to stop with the establishment of relations with German agents at the seaports, but send men into the interior and sell direct to the merchants of German inland cities and tours? to the merchants of German inland cities

and towns.

Mr. Warner says he appreciates the cost of such a system, but he suggests that a number of firms might combine and secure the services of one agent, who should travel in their joint interest. He cites the experience of one American firm which followed this advice and sent an energetic agent out to soldel business. The result is that hat year the agent took orders for 3200,000 worth of the material he was self-

The Business Woman.

J. M. Felder, traveling for a Philadelphia manufacturer of millinery goods, was here Friday. To the scribe he declared with utmost sadness that the "ladies" had come to stay, and narrated his own experience, where a girl drummer had started on the road a few days ahead of him and sold two thirds of his customers in Ajabama. He said: "At Pensacola I overtook this paragon of petticoats, eleverness and business tact, and made her acquaintance, I had not talked with her ten minutes until a schnowledged to myself that she was the chiverest and most diplomatic woman I had met, in business or out. Her name is Miss Lincoln, and she sells only ladies' hats, and sheels, and she sells only latter hats, and of did I when I could keep ahead of her, at when I dropped in behind her it was all day with me, for when she struck my leaves to continued Mr. Feider, "she had he advantage of me, for in selling these tools she would try on every hat in his could be alwantage of me for in selling these tools she would try on every hat in his could be alwantage of me for the head it. of Georgia and Alabama alone Postponed.

Editor T. P. A. Page

Fort Worth, Texas, January 21,-Please cate in your department of The Houston Post that on account of Illness of his wife the reception to commercial travelers which was to be hold at the residence of the chaplain of the Texas division. Travelers' Proposition Ass. Protective Association of America, Rev. Homer T. Wilson, has been postponed to Saturday evening, February 6. J.A.K.

Quackery is always discovering remedies which will act upon the germs of disease directly and kill them. But no discovery has ever yet been approved by doctors which will cure consumption that way. Germs can only be killed by making the body strong enough to overcome them, and the early use of such a remedy as Scott's Emulsion is one of the helps. In the daily warfare man keeps up, he wins best, who is provided with the needed strength, such as Scott's Emulsion supplies.

DR. P. J. DICKEY.

The Great Specialist in Rectal Dis-



Among the many, very many excellent ractitioners of Dallas, Texas, the name of Dr. F. J. Dickey stands pre-eminent. For over twenty years he has encaged Bring in one new member during the text thirty days and you may keep right on talking about those you intend to bring in. A bird in the hand is worth several in the bush.

For ever twenty years he has encaged in the practice of medicine and has made rupture and rectal diseases a specialty for thirteen years with romarkable success, the bush. Since his location in Dallas twelve years A good suggestion would be that every lost appoint a standing committee, to be known as a "remewal committee," whose duty shall be to call on each member who has let his memberable lapse and use their endeavors to have said member reinstated. the sarpe of a man many testimonials of which he may well membership certificate in be proud.

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For Billous and Nervous Disorders, such as Wind and Pain in the Headache, Giddiness, Fullness and Swelling after mads, Dizzinas at Cold Chills, Faushings of Heat, Lors of Appetite, Snertness of Breat, Blotches on the Skin, Disturbed Sleep, Frightful Dreams, and all Trembling Sensations, etc., when these symptoms are caused by one most of them are. THE FIRST DOSE WILL GIVE RELIES IN TUITES. This is no fiction. Every sufferer is earnestly invited to in these Pills, and THEY WILL BE ACKNO WLEDGED TO BE

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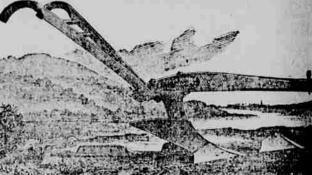
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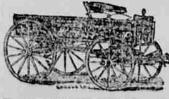
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